A Long-Term School Facilities Plan

Stamford Asset Management Group January 15, 2020





Goals, Objectives & Considerations

- Provide first class facilities to our students and staff
- Allow our educators and administrators to focus on what they do best—educate our students
- Invest our money where we can get maximum improvement in the quality of our facilities
- Place the operating maintenance and capital improvement responsibility in the hands of private-sector professionals who do this successfully every day for companies worldwide
- Ensure adequate space for growth
- Improve efficiencies in transportation by ensuring we locate schools where our students live
- Eliminate the need for portable classrooms district-wide
- Redirect our existing efforts towards maintain the remaining 2,000,000 square feet of school facilities
- Maintain appropriate socio-economic balance among our schools
- Reduce the need for special education students to travel out of district

https://www.stamfordct.gov/samg





Why is this the right time to take bold steps?

- Decades of failed/deferred maintenance
- Selected buildings approaching the end of their useful life
- District requires expanded capacity
- Economic strength of the City (AAA/AAA) and the current interest rate environment makes this an opportune time
- The current model is NOT working we must adopt a different approach to our ongoing construction/maintenance challenges





A Public-Private Partnership Plan

- Rebuild new schools on our existing school sites
- Need to create "swing space" to accommodate students/staff during demolition/construction period
- Public/Private Partnership involving a Sale/Leaseback of City-owned land – The land ownership reverts back to the City at the conclusion of the lease
- Utilizing existing City-owned land is cheaper than leasing commercially-owned buildings and allows us to carefully select our counterparts



Public/Private Partnership Who is responsible for what?

City - Tenant

- Rent
- Security
- Utilities
- Insurance
- Taxes (if privately-owned land is utilized)

Private Partner – Developer/Landlord

- Demolish existing building
- All aspects of development of new school, including site remediation
- All grounds and facilities maintenance
- All capital improvements over life of the building





Potential Schools Involved

Hart Magnet School

Toquam Magnet School

Roxbury Elementary School

Cloonan Middle School

Westhill High School

Apples/CLC – Pre-Kindergarten Programs - Anchor





Existing Challenges at These Schools

- Full HVAC/mechanical replacement
- Full control/automation replacement
- Extensive environmental remediation asbestos, PCBs
- Boiler Replacements
- Window replacement
- Brick repointing
- Safety/Security Upgrades Fire alarms, Doors, etc.
- Façade, foundation, curtain wall restoration significant settling noted
- Interior finish upgrades
- Bathroom renovations
- Space constraints



Details of Schools Involved

| School Building Details | Existing Square Feet | Original Year Built | Addition (Description) | Year | Addition (Description) | Year | Addition (Description) Year | New Square Feet (Estimated) | Completion Date (Estimated) |
|-------------------------------|----------------------|------------------------|---------------------------|------|---------------------------|------|--------------------------------|-----------------------------------|-----------------------------|
| Hart | 82,300 | 1915 | Front along Adams | 1961 | | | | 150,000 | 2022 |
| Roxbury | 104,000 | 1955 | End of Wings | 1964 | Modulars | 1992 | Media Center 1992 | 235,000 | 2022 |
| Cloonan | 164,155 | 1967 | | | | | | 233,000 | 2022 |
| Toquam | 90,500 | 1969 | Modulars | 1995 | | | | 150,000 | 2022 |
| Westhill | 459,425 | 1971 | Agriscience | 2002 | Freshman Wing | 2007 | Auxiliary Gym 2007 | 459,425* | 2024** |

^{*}New Westhill building might be reduced to 399,000 square feet if 2002 Agriscience building or Freshman wing can be incorporated.





^{**}Swing Space lease with 800 Long Ridge Road is anticipated to commence in 2023. We will make every effort to move that date forward.

Hart Magnet School

- Temporary Swing Space at 1 Elmcroft
- New Hart Magnet School to be constructed on existing site but grow from 82,000 square feet to approximately 150,000 square feet



Toquam Magnet School

- New Toquam Magnet School to be constructed in Stamford's South End but grow from 90,500 square feet to approximately 150,000 square feet
- Utilize either City-owned land or privately-owned land – we are currently exploring several exciting options



Roxbury Elementary School & Cloonan Middle School

- Temporary swing space for Cloonan at 1 Elmcroft
- New Roxbury/Cloonan K-8 to be constructed on existing Cloonan site
- New K-8 school to be approximately 235,000 square feet
- Frees up City-owned land at 751 W Hill Road current site of Roxbury





Westhill High School

- Temporary swing space at 800 Long Ridge Road commencing in 2023*
- New Westhill to be constructed on existing site at approximately the same size for occupancy in 2024*
- Potential reuse of existing assets—gym(s), fields,
 Agriscience, Freshman wing



^{*}subject to an earlier commencement date if possible

Apples (Currently located at Rippowam Middle School)

- Combine the Apples Program with CLC
- New combined school constructed at 83 Lockwood Avenue
- Considerable efficiencies with CLC operating the program
- Provides for Anchor Programs to permanently relocate to Rippowam in renovated space formerly occupied by Apples



Summary of the Moves

| Current Location | Interim Location/Swing Space | Permanent Location | Estimated Permanent Completion Date |
|---------------------|------------------------------|--------------------|-------------------------------------|
| Hart | 1 Elmcroft | 61 Adams | 2022 |
| Roxbury | Remains at W. Hill | 11 W North | 2022 |
| Cloonan | 1 Elmcroft | 11 W North | 2022 |
| Toquam | Remains at Ridgewood | South End TBD | 2022 |
| Westhill | 800 Long Ridge | 125 Roxbury | 2024 |
| Apples/CLC | 381 High Ridge | 83 Lockwood | 2022 |
| Anchor | 68 Southfield | 381 High Ridge | 2022 |





Incremental Financial Impact

| | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 |
|----------------|------|-------|-------|-------|-------|-------|
| Traditional | \$9m | \$19m | \$26m | \$32m | \$19m | \$19m |
| Sale-Leaseback | \$4m | \$15m | \$18m | \$24m | \$11m | \$11m |

Both models include \$24m in incremental swing space rent and fit-out costs from 2021 – 2024

- 2025, first stabilized year, incremental Traditional Model cost is \$19m vs. Sale-Leaseback cost of \$11m
- Traditional Model for school construction/operation is 70% more expensive than the Sale-Leaseback Model





What does this really mean?

Property tax analysis:

Subject Home: \$500,000 Appraised Value (\$350,000 assessed value)

Base case property taxes are approximately \$9,100 in 2020

Incremental impact to property taxes for subject home:

| | 2021 | 2022 | 2023 | 2024 | 2025 | <u>2026</u> | 2027 | <u>2028</u> | 2029 | <u>2030</u> |
|----------------------|------|-------|-------|-------|-------|-------------|-------|-------------|-------|-------------|
| Sale Leaseback Model | \$70 | \$232 | \$277 | \$374 | \$170 | \$164 | \$185 | \$180 | \$174 | \$168 |





Key Points to Remember

- City maintains 100% command and control over school security
- No (minimal) loss of taxable income
- New permanent schools are designed and built as schools, which can be preferred over retrofitted commercial office buildings
- Location of schools in downtown and south end of Stamford
- Traditional model 70% more expensive
- At the conclusion of the lease term, the City reclaims ownership of the land



Conclusions

- Doing nothing is not an option
- The sale/leaseback model delivers significant savings over the traditional model in all years and provides for a better product
- While we have tested the market for this type of product offering can only be proven via a robust RFP process



Next Steps

- Share plans with the appropriate boards
- Communicate with stakeholders—teachers, administrators, parents, students and the community
- Form an RFP Committee to work with counsel to draft and evaluate proposals
- Design 1 Elmcroft swing space improvements for August 2020 occupancy





Thank You



